10 REASONS FOR A CLOUD-BASED SOLUTION

1) COST

Premise-based solutions require a high initial capital investment as well as high recurring support costs to manage, maintain and upgrade the technology.

Mitel AnyWare is predictable, all inclusive and cost-effective. Because there is no need to purchase the equipment all expenses are operational on a per-seat basis.

2) MANAGEMENT

The management of an on-premise solution can be very expensive. Because of the complexity of today's communications systems, it often takes an entire IT department to effectively manage the solution.

A cloud-based solution means that you can outsource all the cost and work to the manufacturer who takes care of the 24/7/365 management. With Mitel AnyWare you can focus on your other IT initiatives.

3) TECHNOLOGY

The refresh cycle on technology solutions has shortened to an average of three years. This represents an obstacle for companies as the ongoing technology upgrade becomes a major capital investment.

Mitel AnyWare updates its technology with every new major product release. Mitel AnyWare is the only cloud-based PBX available that is hosted and operated by the manufacturer.

4) SCALABILITY

With an on-premise solution clients must continue to make large capital investments on new hardware as they grow. They are also left with extra hardware if they downsize.

With a cloud-based solution new offices and users can be set up through a self-administered client portal or by calling customer service. It is easy to scale up and down based on your business needs.

5) VENDOR MANAGEMENT

With a premise-based solution, the challenge lies in managing multiple vendors for implementation and support, handling separate billing relationships, increased demand for technical experts on multiple platforms and ongoing maintenance, support and upgrade requirements.

With Mitel AnyWare your customer gets one single vendor for all their communication needs – voice, data and applications.

6) QUALITY OF SERVICE

An on-premise solution is only as reliable as the design and implementation. To guarantee up-time equipment must be managed by an internal IT department.

Mitel AnyWare and Mitel NetSolutions are fully supported and managed by Mitel direct to ensure quality.

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7) REDUNDANCY

With an on-premise solution, hardware and software geographic redundancy is challenging to deliver.

Mitel AnyWare can provide multi-site, unified messaging capability.

8) DISASTER RECOVERY/ BUSINESS CONTINUITY

An on-premise solution typically has no disaster recovery capability because the cost of supplying required hardware and design is generally not affordable to implement or support.

Mitel AnyWare includes automatic Business Continuity routing ensuring 100% uptime at all times.

9) SIMPLICITY/END USER CONTROL

An on-premise solution typically requires vendor intervention to make adds, moves, or changes to a system. This can be costly and is typically charged on a time and materials basis and dependant on technician availability.

Mitel AnyWare includes an online administrative web portal with an easy-to-use interface allowing the end user to perform their own adds, moves, or changes at will. Each user will also receive a user web portal specific to their profile.

10) MOBILITY

An on-premise solution typically requires costly upgrades and licensing to add the latest features around mobility if the system you have is current and up to date.

Mitel AnyWare is a feature-rich system and the only cloud-based platform that is hosted by the manufacturer direct and includes mobility features at no additional cost.

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